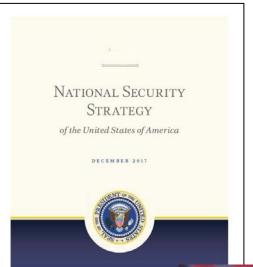
How Fast is Fast Enough?

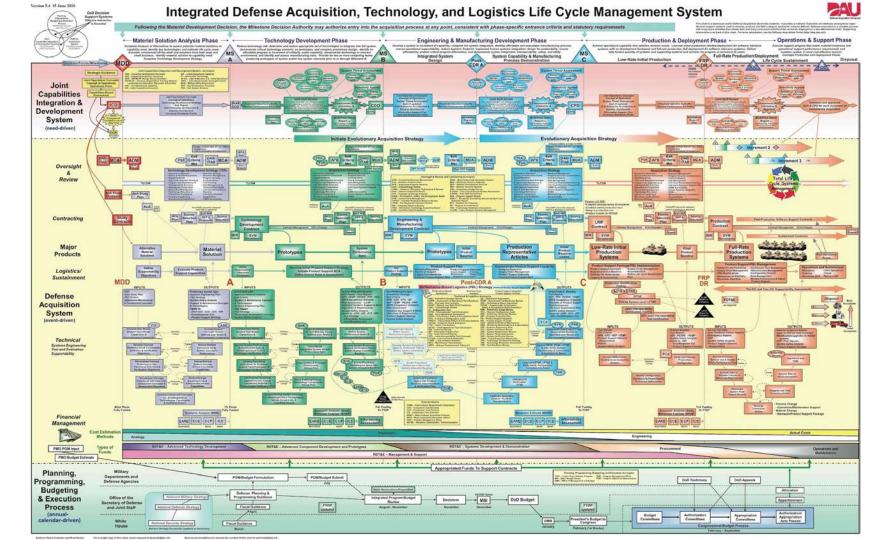
Special Operations Forces Acquisition of Emerging Technology

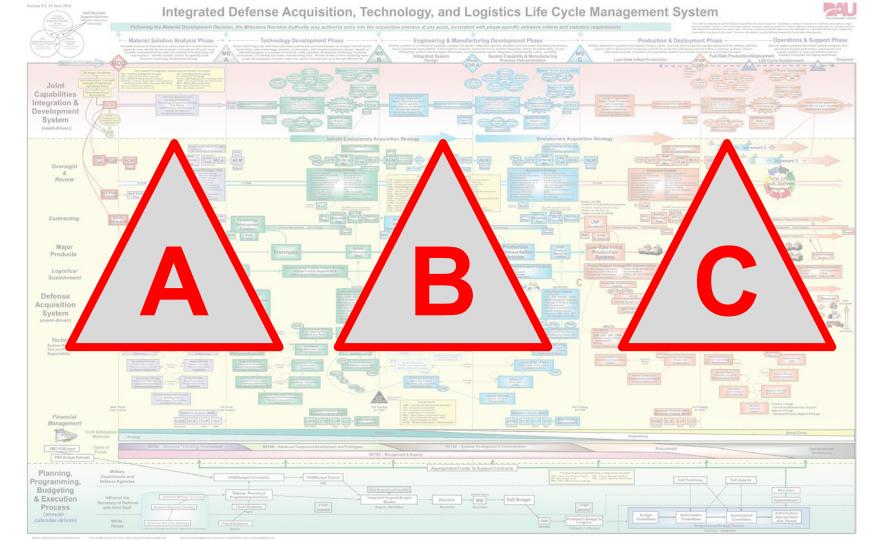




Summary of the
2 o 1 8

National Defense Strategy
of
The United States of America







DIRECTIVE 70-1

*USSOCOM DIRECTIVE 70-1

ATES SPECIAL OPERATIONS COMMAND

7701 Tampa Point Boulevard till Air Force Base, Florida 33621–5323

- ---

Number 70-1

20 March 2018

Research, Development, and Acquisition

ACQUISITION MANAGEMENT SYSTEM POLICY

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*This Directive supersedes D 70-1cc, 21 September 2016. (See Summary of Changes on page 9.)



120 DAYS



10km Range



Custom Payload



MAY 2017: Spare UAV contract awarded

APR 2017: Spare UAV Req ID'ed

FEB 2017: Contract for UAV Purchase awarded; UAVs delivered

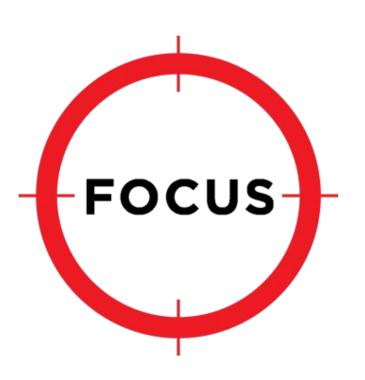
JAN 2017: UAV ID'ed



Q Palantir

DISRUPTIVE TECHNOLOGIES









Silicon Valley S375B



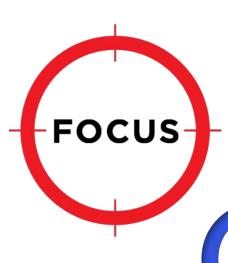
\$538M







Qualconn





Qualconn







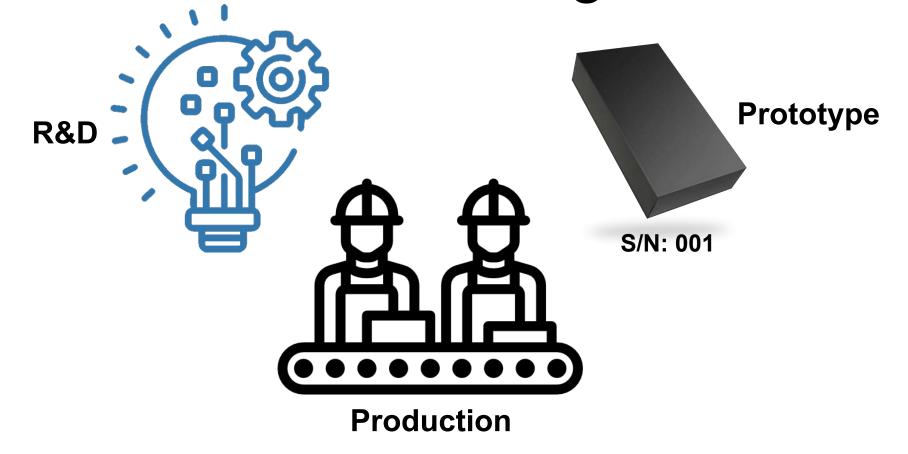
Other Transaction Agreements







Other Transaction Agreements



RAPID ACQUISITION FOCUS:











USSOCOM Incremental Upgrades

Key Takeaways



Questions?



Focus on the Sweet Spot



Other Transaction Agreements